

Increase Your Revenue with Transformative Sales Training

SALES CHALLENGES YOU NEED TO SOLVE

- Prospecting new clients
- Upsell existing clients
- Maximize your time for selling
- Improve in big deals negotiation
- Hard-time to recruit or keep sales professional
- How to train juniors to become masters

WHO CAN BENEFIT FROM THIS TRAINING

- Business Owners
- Entrepreneurs
- Solopreneurs
- Sales Managers
- Sales Representative

7 modular Courses for Sales Excellence



Sales Mastery Program

Learn to lead masterful sales conversations, differentiate in the sales process, overcome objections, and win more sales.



Extreme Productivity Challenge

Maximize your motivation, take control of your time and achieve peak performance with our online productivity training program.



RAIN Sales Prospecting

Get the techniques, templates, and tools you need to build winning prospecting campaigns using LinkedIn, email, phone, and more.



RAIN Sales Negotiation

Take control of sales negotiations with a tried-and-true framework, strategies, and tactics for negotiating the best deals.



Winning Major Sales

Build strategies and learn a proven process to win your most significant sales opportunities.



Strategic Account Management

Turn account growth potential into account growth reality with a proven process for maximizing revenue in your existing accounts.



Insight Selling by RAIN Group

This advanced consultative selling program teaches you how to not only sell the value of your products and services but to become the value.






You control your curriculum, your Pace and your Personalized Coaching

Our Unique Approach Sales Transformation Training

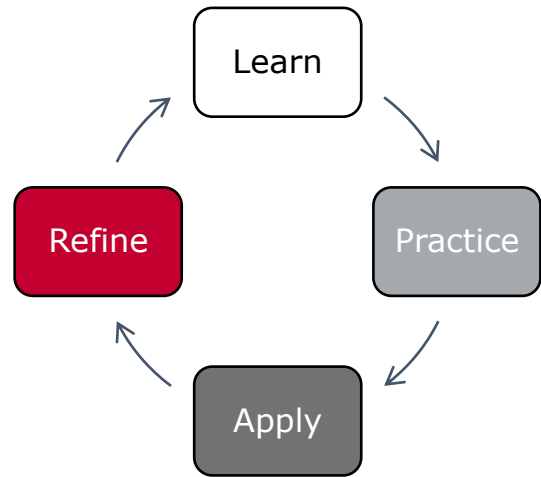


We combine micro learning with online videos, practice exercises, and online coaching to reinforce and develop skills overtime.

Curriculum details

-  Lessons 10 to 20 minutes delivered in text, video, and audio for convenience & learning preference
-  24/7 access to train sellers across the globe via PC, Mac, tablet or mobile phone
-  Knowledge Checks to ensure understanding of key points and confirm lesson completion
-  Downloadable Slides, Transcripts, & Audio for reference and reinforcement
-  Exercises, Tools, & Reference Sheets enable sellers to quickly transfer learning to day-to-day sales activities and apply skills on-the-job

Continuous learning with mentoring



Affordable and Flexible Cost

Full access to all 7 courses and material:

\$985 USD

per user for one year

(Seats can be purchased without coaching)

As standalone or combined with flexible coaching:

*Bi-weekly 1hour Coaching, review and practice:

\$1,250 USD per month

Example: Total investment of \$6,750 for 3 month bi-weekly coaching for 3 Salespeople = 3x\$985 (access for 12 months) and only 3 month bi-weekly coaching (3x \$1,250)

*Flexible Coaching Frequency Available

**Your Instructor
Michel Privé**



25+ years of experience successfully leading diverse organizations selling products and services Michel hired, directed, and grew at a two-digit rate, both small businesses and \$100M organization to success. Michel has a proven track record of establishing compelling visions, effective sales strategies, and building teams to achieve profitable growth.

Michel Privé

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RAIN Group's online, is a leader of on-demand learning programs that are designed to help individual learners stay competitive and get results in a modern sales environment.



REGISTER FOR A DEMO

